



**Investor Presentation September 2015** 

## **Forward Looking Statements**



This presentation contains "forward-looking information" and "financial outlook" within the meaning of applicable Canadian securities laws and may contain forward looking information attributed to third party industry sources. These statements and information are predictions only and represent Geodrill's expectations as of the date of this presentation and Geodrill does not undertake any obligation to update the forward looking information or financial outlook to reflect new information, subsequent events or otherwise. By their nature, forward looking information and financial outlook involve numerous assumptions, known and unknown risks and uncertainties, both general and specific, that contribute to the possibility that the predictions, forecasts, and projections made will not occur and actual events or results may differ materially from such predictions, forecasts, and projections. Undue reliance should not be placed on such information as there can be no assurance that the plans, intentions or expectations upon which they are based will occur.

Forward-looking information is also based upon the assumption that none of the identified risk factors that could cause actual results to differ materially from the forward-looking information will occur. Accordingly, specific reference should be made to the risk factors described in the Annual Financial Statements available on SEDAR.

# **Corporate Data**

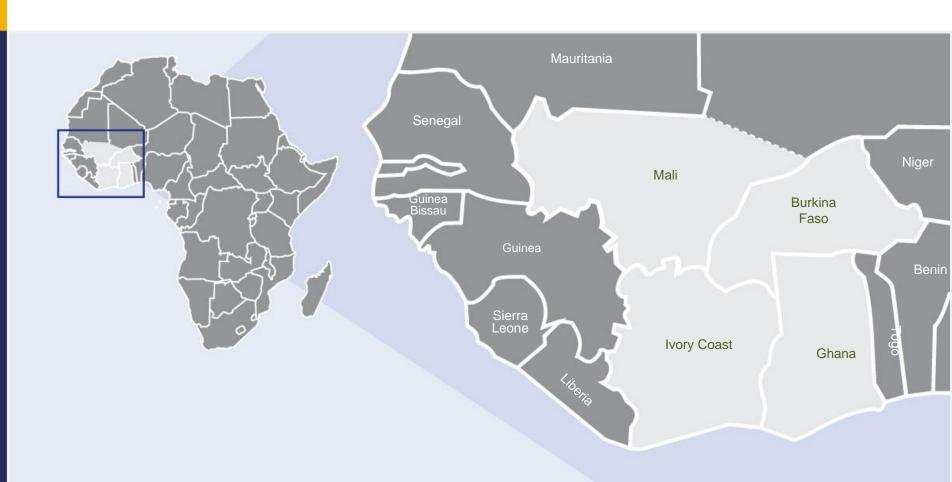


Major Sha	areholders	Capital Structure			
D. Harper	41.5%	Symbol	TSX-GEO		
ABC Funds	11.9%	Shares Outstanding	42.5 M		
Royce	7.9%	Fully Diluted	45.5 M		
Goodman/GCIC	5.6%	52 Week Range	\$0.92 - \$0.46		
Other	33.1%	IPO Date	Dec 16, 2010		
Analyst Coverage		IPO Price	\$2.00		
Beacon Securities	TD Securities	Market Capitalization	\$25 M		
GMP Securities					

As at June 30, 2015

# **Hard Core Drillers**





24%	Pure	Industry Leading Metrics	38
CAGR	Play		Rigs
Started in 1998 with 1 rig; currently 38 rigs	Geographically condensed in prospective mining region	On average higher EBITDA margin vs. industry average	100% Organic growth

# Volatility is Opportunity



# Maintaining high performance

- Tier 1 rig fleet attracts work
- Experienced management team with strong reputation

# Financial flexibility

- Pricing discipline
- Remain efficient and maintain margins

## Focus on core market

- High-growth market
- Geographic knowledge

#### **Customer mix**

Solid customer base



# **Superior Fleet of Multipurpose Rigs**



#### High Efficiency High Performance

Multipurpose rigs can perform both reverse circulation and diamond core drilling with minimal effort and down-time

Multipurpose rigs can drill for any mineral without retooling or retro-fitting

Most modern fleet of rigs in the industry

Fleet currently consists of 38 rigs



## **Our Mechanical Advantage**



State-of-the-art operations facility contributes to the high quality fleet

 Workshop manufactures up to 300 different consumables including drill rods

#### Workshop centrally located to client projects:

- Shorter distance reduces the time needed to reach projects and deliver the required repairs
- Reduces need to ship parts from out-ofcountry

Contingency plan includes sufficient inventory required to maintain rigs and a month's supply of fuel



## **Highly Trained and Skilled Workforce**



#### Efficient rig operators drive productivity

Local drillers with low turnover

90% of workforce are contracted employees

Labor force not governed by unions

All aspects of Geodrill's operations are designed to meet the highest health and safety standards





#### **Top Tier Customer Base**







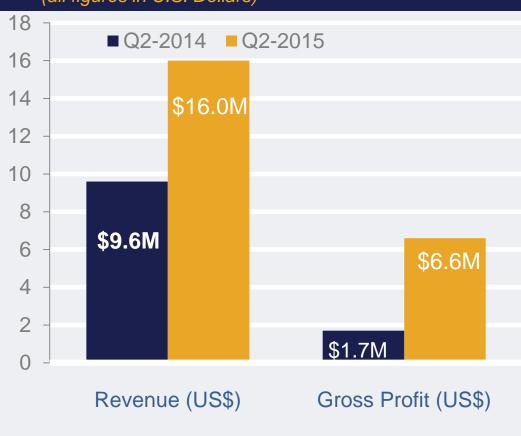


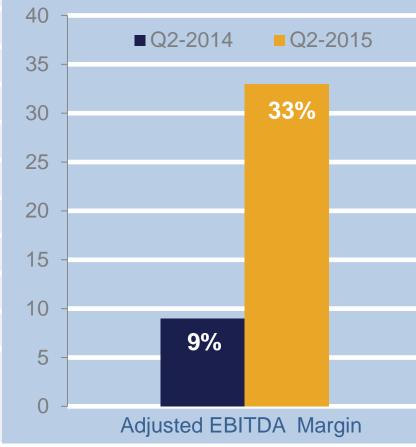
## Improved Financial Performance



# **Q2 2015 VERSUS Q2 2014**

(all figures in U.S. Dollars)





#### **Balance Sheet**



June 30, 2015 All values in USD except NTBV			
Cash	\$3.8M	Current 13% 4%	3.1M
Current Assets	\$29.6M	Assets \$29.6M	.4M 8M
Current Liabilities	\$16.0M	Prepayments \$1.3	
Net Working Capital	\$13.6M		
Total Equity	\$49.7M	6% 3%	7.9M
Non-Current Assets	\$36.4M	Non- Current Assets Plant &Equip. \$5.7	1M
Total Assets	\$66M	\$36.4M CWIP \$2.3	3M
Net Tangible book value	\$1.54 Cdn	Vehicles & \$1.7 Leasehold Improvem	

# While GEO considers growth strategy – others consider survival strategy!





Despite cost-cutting measures, Nasdaq-listed Layne said its cost of sales crept up to 81.1% from 80.7% in FY5 Q1, largely due to "very low activity"

80.7% in FY5 Q1, largely due to "very low activity levels in Africa which produced margin losses".

–Source Mining Journal Magazine

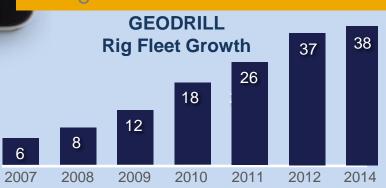
Others downsizing

– LAYN –

Revenues declining

21% Y/Y

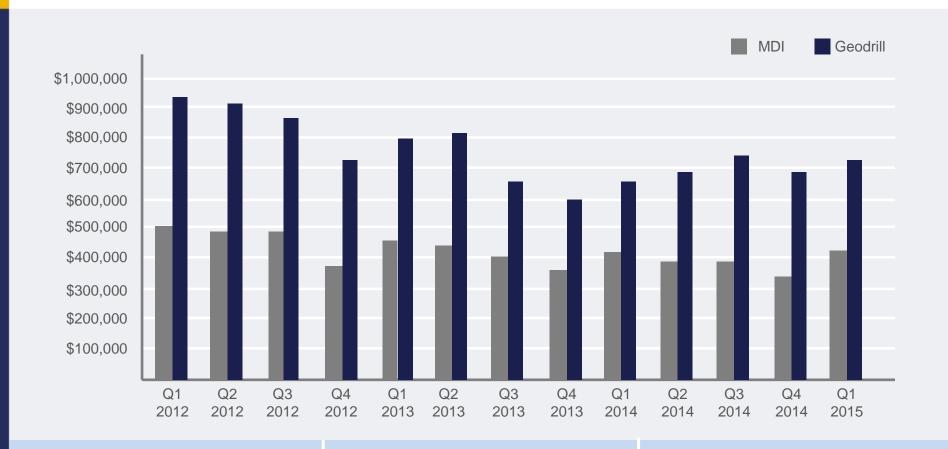
GEODRILL –
Revenues up
50% Y/Y with
PPE 24% CAGR



Source: Mining Journal Magazine 13

#### The Hole Story!





Higher Average Revenue Per Operating Rig Modern Fleet means High performance, Higher production – we drill more meters! GEO Quarterly Revenue per rig US\$ 700k is 2x MDI's C\$ 400k

#### The Hole Story! Higher Utilization.

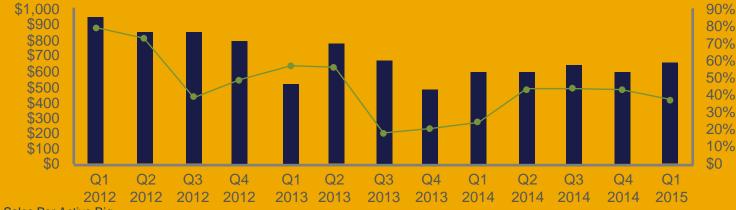




Revenue
Per utilized rig







**US**\$ Rig Utilization Rate and Sales Per Active Rig

MDI.TSX



Source: Beacon Securities

# **Compelling Valuation**



# **TD Securities – Mineral Drillers Comp Table 30-July-15**

30-3uly-13										
		Reporting		Mkt.	EV		EBITDA (\$mm)		EV/EBITDA(\$mm)	
Name	Ticker	Currency	Price	Cap	\$mm	P/BV	Current Yr	Next Yr	Current Yr	Next Yr
Metals & Mineral Drillers										
Boart Longyear	BLY-au	A\$	\$0.12	\$76	\$624	1.5x	\$15.2	\$51.9	41.2x	12.0x
Major Drilling	MDI-t	C\$	\$4.73	\$379	\$349	0.8x	\$15.7	\$38.9	22.3x	9.0x
Layne Christensen	LAYN-us	US\$	\$8.31	\$163	\$268	1.0x	\$50.1	\$67.0	5.4x	4.0x
Ausdrill	ASL-au	A\$	\$0.31	\$97	\$478	0.1x	\$122.5	\$139.2	3.9x	3.4x
Foraco Intl	FAR-t	C\$	\$0.20	\$18	\$111	0.1x	\$10.2	\$23.3	10.9x	4.8x
Orbit Garant	O GD-t	C\$	\$0.86	\$29	\$33	0.4x	\$4.8	\$10.4	6.9x	3.2x
Energold	EGD-v	C\$	\$0.53	\$26	\$24	0.2x	-\$4.0	\$4.2	nmf	5.8x
Geodrill	GEO-t	US\$	\$0.60	<b>\$26</b>	\$30	0.4x	\$4.4	\$4.2	5.3x	5.5x
Average						0.6x			13.7x	6.0x

Notes: Consensus Estimates, except for GEO, EGD and MDI, which are TD estimates
ASL and OGD's Results are FY Ending June 30; LAYN's Results are FY Ending Jan. 31; MDI's Results are FY Ending Apr. 30.
Current Yr estimates are based on FY2015 with the exception of LAYN which is FY2016.

#### Feb 2015 NASDAQ vs Gold





Source: IRESS Data

# **OUR VALUE PROPOSITION**

- High performance rigs and unrivalled drilling expertise
- Focused on high-growth market
- Improved revenue visibility, pricing stabilized and working capital
- Increased utilization
- Attractive valuation

